



COMPANIES

UK marine hydraulics specialist opens Spanish workshop

By David Robinson | August 22, 2019

Armada Engineering is looking to expand its presence in the superyacht market

UK-based Armada Engineering, a leader in the marine hydraulics market and for which superyachts represent a large and growing part of its activities, has expanded its operations with the opening of a workshop at MB92 in Barcelona. The new centre is part of its commitment to expand its services in the superyachts sector worldwide.

Joff Collins, Armada Engineering's managing director, said: "The fast-growing superyacht sector represents a fantastic opportunity for Armada Engineering. This is an area where we already have excellent experience, having worked on some of the world's top superyachts."

"For example, we designed the hydraulic starting system for the world's fastest superyacht, which is owned by the Aga Khan. There is huge potential for our business to expand its superyacht customer base across Europe and further afield. Our new base in Barcelona will enable us to grow this area of our business significantly and we are really looking forward to working as part of the team at MB92."

The new workshop will have an initial contingent of four staff from Falmouth who will be based in Barcelona from next month, with further staff to be recruited. The workshop at MB92 Barcelona is the latest development in a period of rapid growth for Armada, which has seen a string of new contract wins since its management buy-out in 2017 and its brand relaunch in July 2018.

Collins says: "Armada Engineering is an ambitious business with customers from around the globe. Armada has recently carried out projects in Europe, USA, South America, Egypt, Japan, China, and South Korea. Our new workshop in Barcelona is the first step on our journey to grow the business further, meeting the needs of tomorrow's worldwide marine markets."



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Pepe Garcia-Aubert, CEO and president of MB92 Group, commented: “We are delighted to welcome Armada Engineering on board as one of our team of leading suppliers on-site. MB92 is committed to providing state of the art support to superyacht owners and we offer the very highest levels of service. Armada Engineering share our vision for outstanding service as well as our pioneering approach.”

He added: “At MB92, we are setting new standards redefining the future for superyacht refit and we are confident that Armada Engineering, which has a strong track record in customer-focussed innovation, will help us deliver this.”